

Nintendo Co., Ltd.

Financial Results Briefing for Fiscal Year Ended March 2013

(Briefing Date: 4/25/2013)

Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

Consolidated Statements of Income Transition

million yen

	FY3/2009	FY3/2010	FY3/2011	FY3/2012	FY3/2013
Net sales	1,838,622	1,434,365	1,014,345	647,652	635,422
Cost of sales	1,044,981	859,131	626,379	493,997	495,068
Gross profit	793,641	575,234	387,965	153,654	140,354
(Gross profit ratio)	(43.2%)	(40.1%)	(38.2%)	(23.7%)	(22.1%)
Selling, general and administrative expenses	238,378	218,666	216,889	190,975	176,764
Operating income	555,263	356,567	171,076	-37,320	-36,410
(Operating income ratio)	(30.2%)	(24.9%)	(16.9%)	(-5.8%)	(-5.7%)
Non-operating income	32,159	11,082	8,602	9,825	48,485
(of which foreign exchange gains)	(-)	(-)	(-)	(-)	(39,506)
Non-operating expenses	138,727	3,325	51,577	33,368	1,592
(of which foreign exchange losses)	(133,908)	(204)	(49,429)	(27,768)	(-)
Ordinary income	448,695	364,324	128,101	-60,863	10,482
(Ordinary income ratio)	(24.4%)	(25.4%)	(12.6%)	(-9.4%)	(1.6%)
Extraordinary income	339	5,399	186	84	2,957
Extraordinary loss	902	2,282	353	98	3,243
Income before income taxes and minority interests	448,132	367,442	127,934	-60,877	10,197
Income taxes	169,134	138,896	50,262	-17,659	3,029
Income before minority interests	-	-	77,671	-43,217	7,168
Minority interests in income	-91	-89	50	-13	68
Net income	279,089	228,635	77,621	-43,204	7,099
(Net income ratio)	(15.2%)	(15.9%)	(7.7%)	(-6.7%)	(1.1%)

Quarterly Consolidated Statements of Income Transition

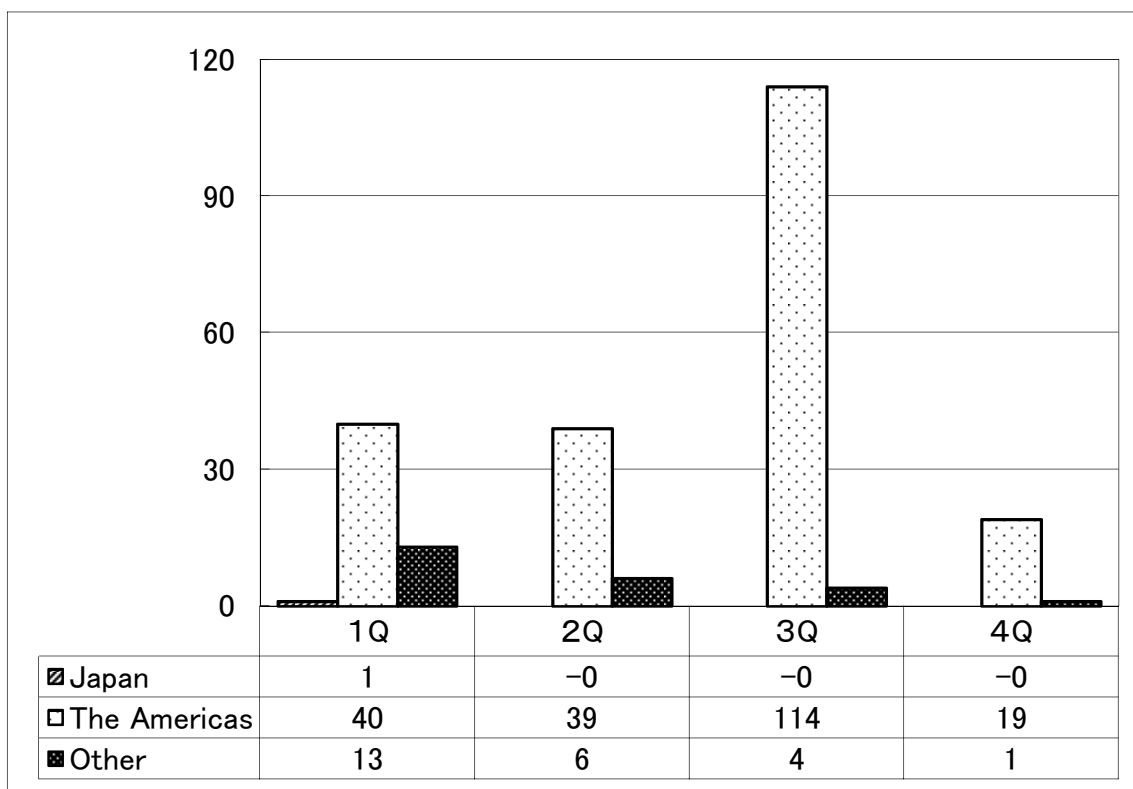
million yen

	FY3/2012					FY3/2013				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Net sales	93,928	121,809	340,428	91,485	647,652	84,813	116,181	342,038	92,389	635,422
Cost of sales	82,897	100,823	241,343	68,932	493,997	59,937	96,711	259,133	79,286	495,068
Gross profit	11,030	20,985	99,085	22,552	153,654	24,876	19,470	82,904	13,103	140,354
(Gross profit ratio)	(11.7%)	(17.2%)	(29.1%)	(24.7%)	(23.7%)	(29.3%)	(16.8%)	(24.2%)	(14.2%)	(22.1%)
Selling, general and administrative expenses	48,743	40,620	58,146	43,465	190,975	35,208	38,298	59,601	43,655	176,764
Operating income	-37,712	-19,634	40,938	-20,912	-37,320	-10,331	-18,827	23,302	-30,552	-36,410
(Operating income ratio)	(-40.2%)	(-16.1%)	(12.0%)	(-22.9%)	(-5.8%)	(-12.2%)	(-16.2%)	(6.8%)	(-33.1%)	(-5.7%)
Non-operating income	2,348	2,492	2,528	2,456	9,825	1,933	3,459	24,209	18,882	48,485
(of which foreign exchange gains)	(-)	(-)	(-)	(-)	(-)	(-)	(-)	(22,225)	(17,280)	(39,506)
Non-operating expenses	7,187	48,178	1,622	-23,620	33,368	21,383	2,098	-22,492	603	1,592
(of which foreign exchange losses)	(5,065)	(47,368)	(1,292)	(-25,957)	(27,768)	(21,105)	(2,167)	(-23,273)	(-)	(-)
Ordinary income	-42,551	-65,320	41,844	5,164	-60,863	-29,781	-17,466	70,005	-12,274	10,482
(Ordinary income ratio)	(-45.3%)	(-53.6%)	(12.3%)	(5.6%)	(-9.4%)	(-35.1%)	(-15.0%)	(20.5%)	(-13.3%)	(1.6%)
Extraordinary income	-	50	-1	35	84	-	-	-	2,957	2,957
Extraordinary loss	19	42	10	25	98	3	19	379	2,840	3,243
Income before income taxes and minority interests	-42,571	-65,312	41,832	5,174	-60,877	-29,785	-17,486	69,625	-12,157	10,197
Income taxes	-17,055	-20,537	19,918	15	-17,659	-12,590	-6,740	27,074	-4,714	3,029
Income before minority interests	-25,515	-44,774	21,914	5,158	-43,217	-17,194	-10,746	42,551	-7,442	7,168
Minority interests in income	0	-18	-7	12	-13	36	19	8	3	68
Net income	-25,516	-44,756	21,921	5,146	-43,204	-17,231	-10,765	42,542	-7,445	7,099
(Net income ratio)	(-27.2%)	(-36.7%)	(6.4%)	(5.6%)	(-6.7%)	(-20.3%)	(-9.3%)	(12.4%)	(-8.1%)	(1.1%)

Consolidated Sales Units of "Nintendo DS" (FY3/2013)

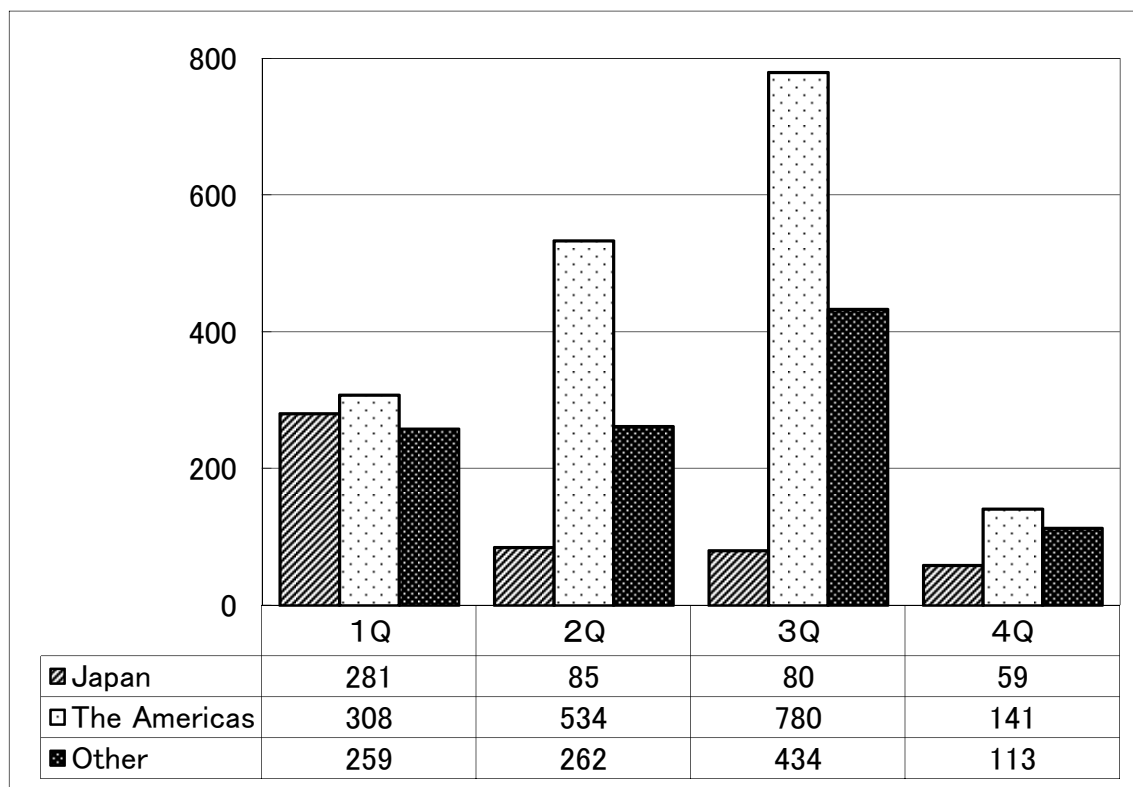
1. Hardware (Nintendo DS, Nintendo DS Lite, Nintendo DSi, and Nintendo DSi XL)

units in ten thousands



2. Software

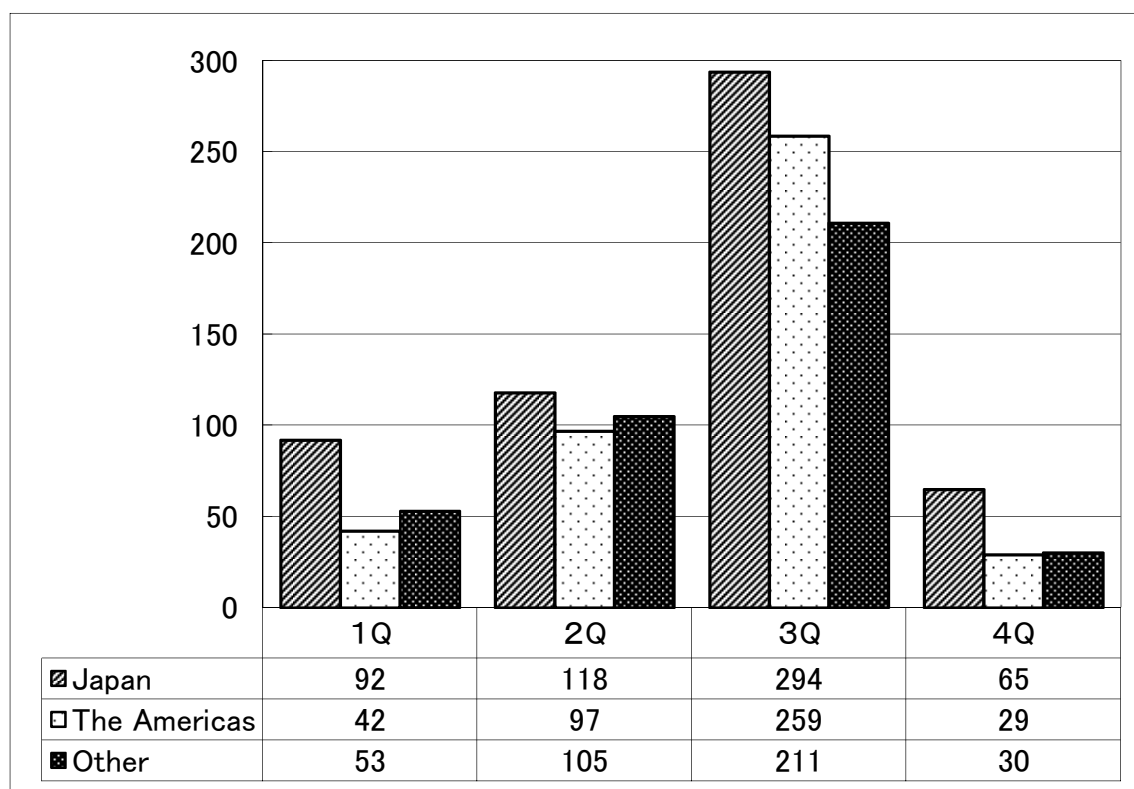
units in ten thousands



Consolidated Sales Units of "Nintendo 3DS" (FY3/2013)

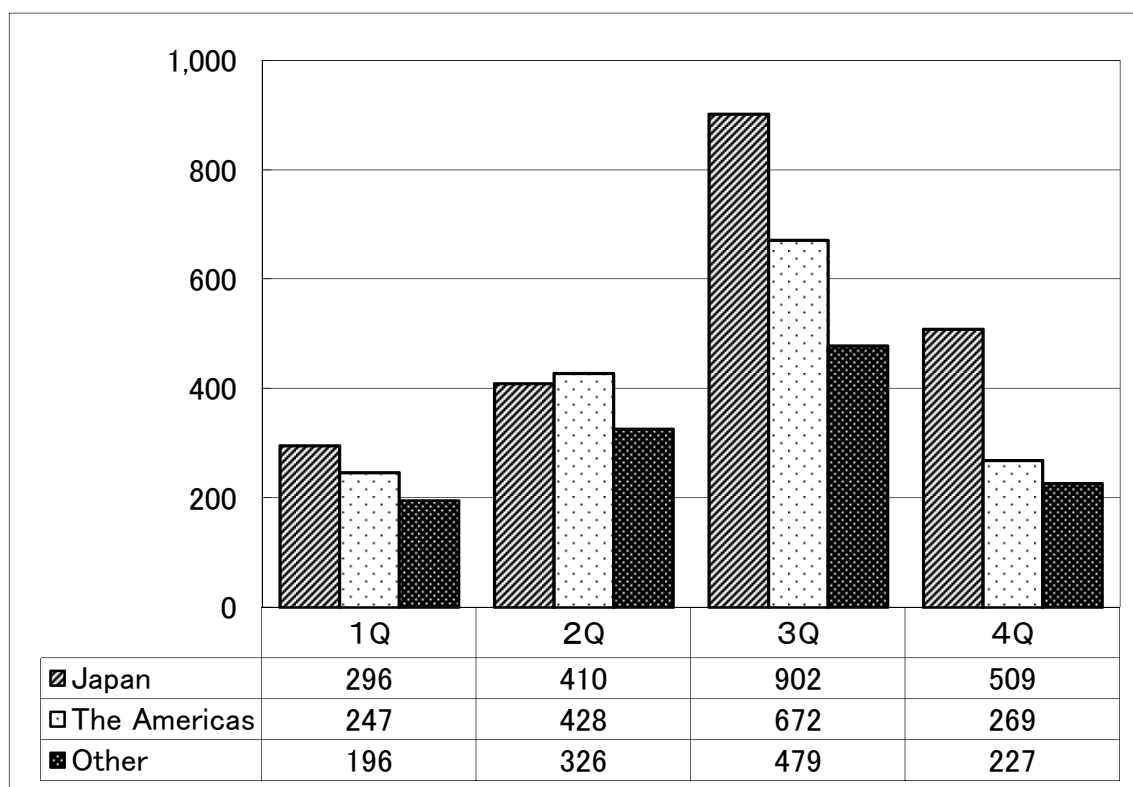
1. Hardware (Nintendo 3DS and Nintendo 3DS XL)

units in ten thousands



2. Software

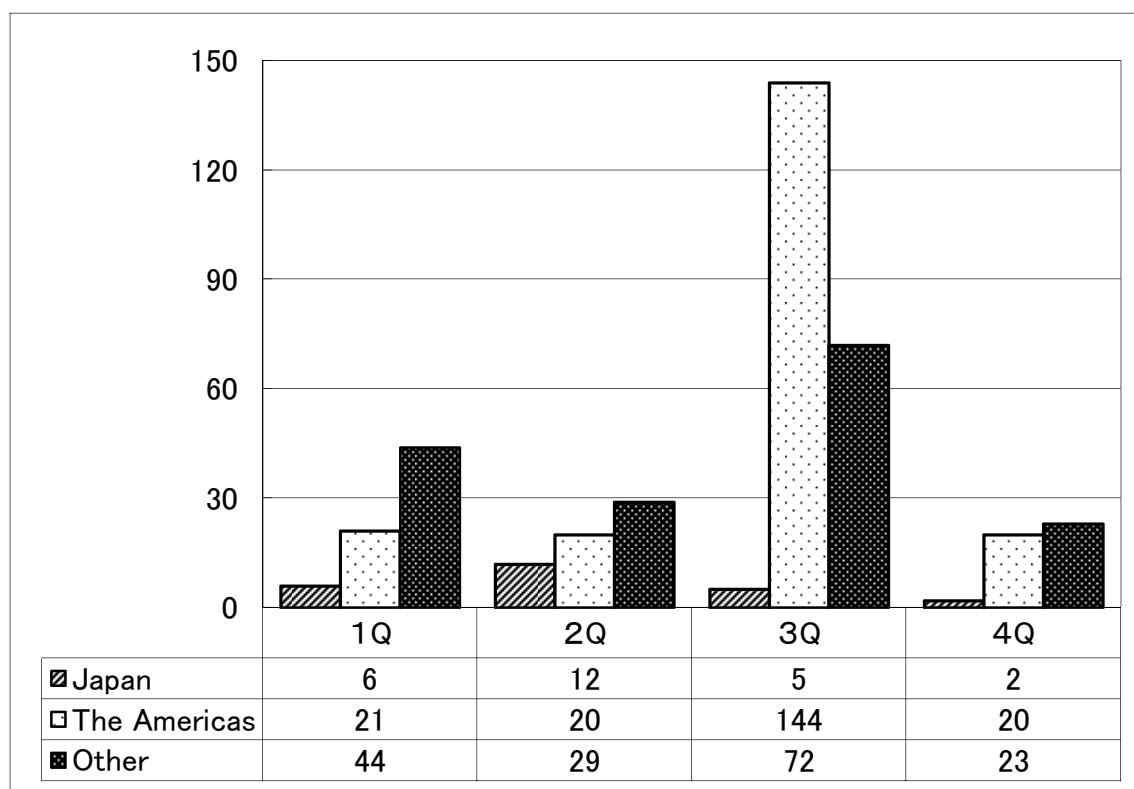
units in ten thousands



Consolidated Sales Units of "Wii" (FY3/2013)

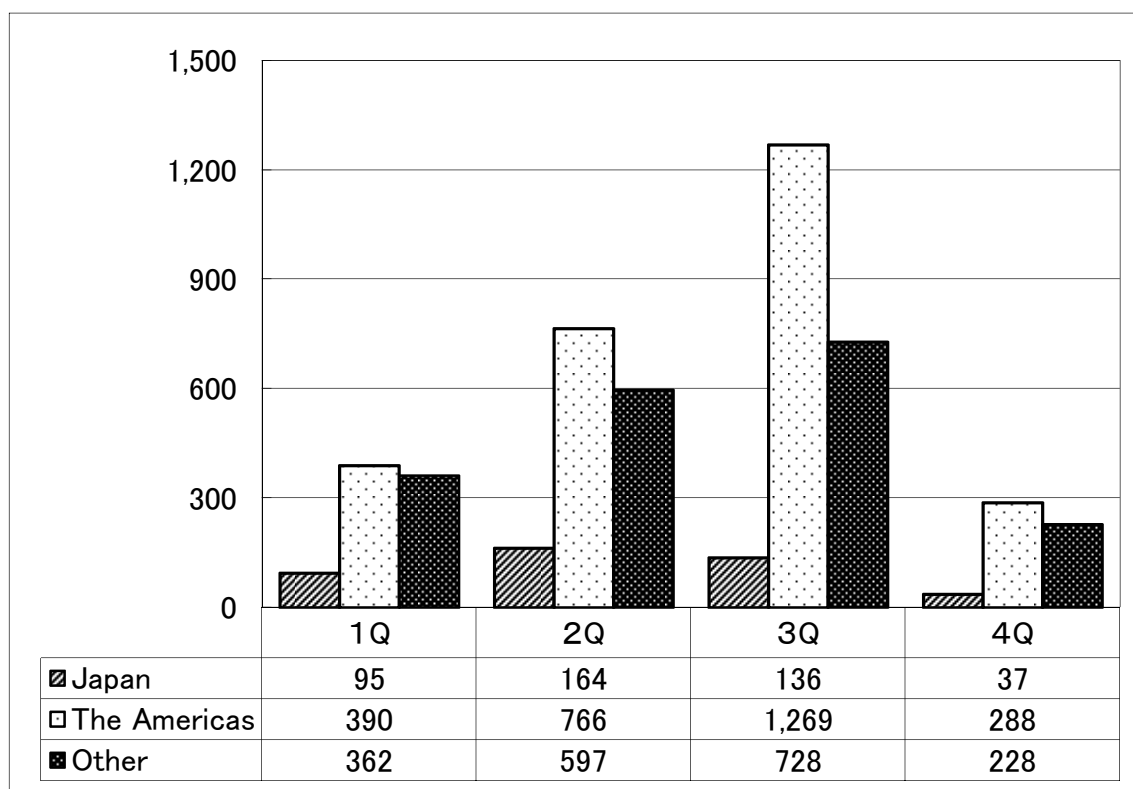
1. Hardware

units in ten thousands



2. Software

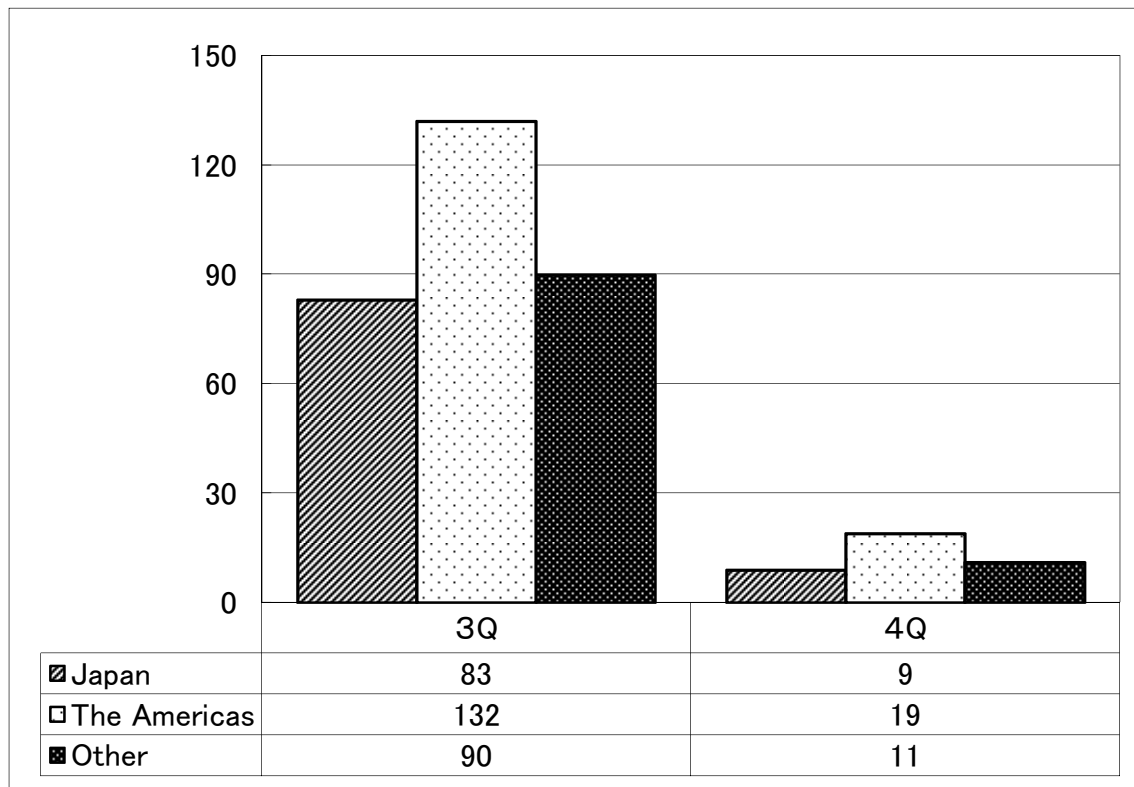
units in ten thousands



Consolidated Sales Units of "Wii U" (FY3/2013)

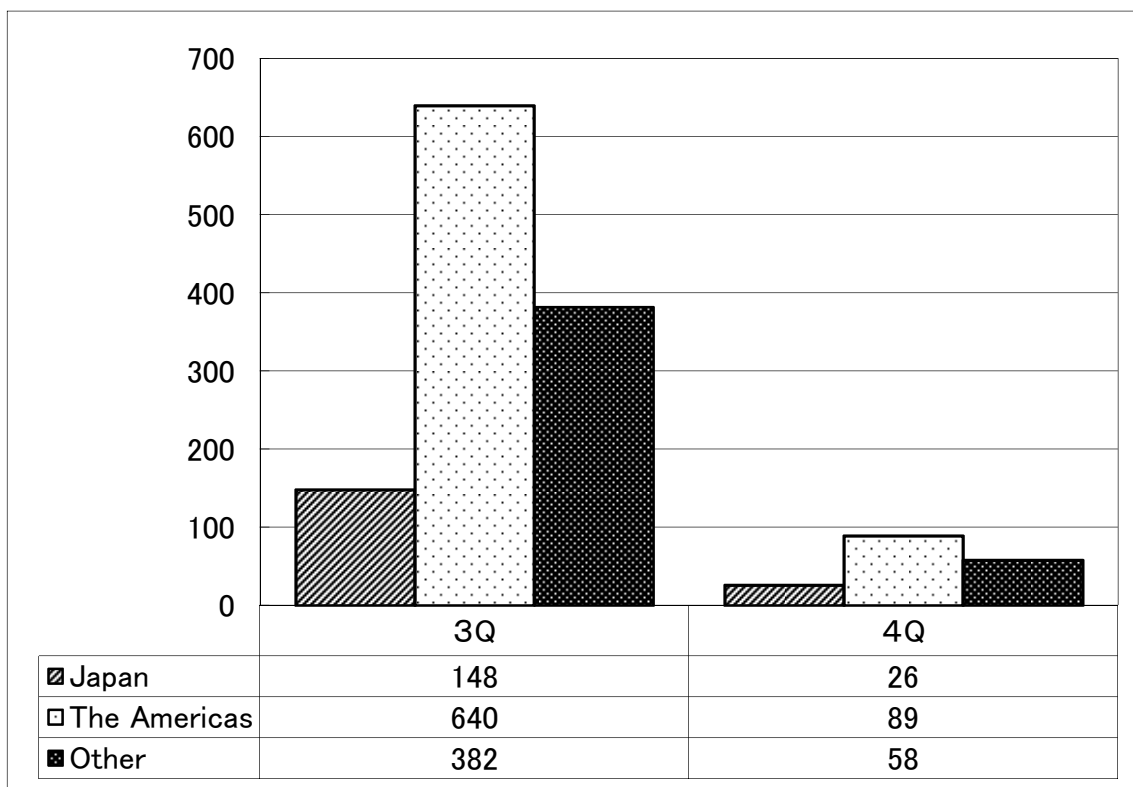
1. Hardware

units in ten thousands



2. Software

units in ten thousands



Million-Seller Titles of NINTENDO Products

units in ten thousands

	FY3/2013(Apr.'12-Mar.'13)			Life-to-date
	Global	of which		Global
		Japan	Overseas	
Nintendo DS				
Pokémon Black Version 2/White Version 2	781	299	482	781
New Super Mario Bros.	129	6	123	3,038
Nintendo 3DS				
New Super Mario Bros. 2	642	211	431	642
Animal Crossing: New Leaf	386	380	6	386
Mario Kart 7	284	40	244	808
SUPER MARIO 3D LAND	245	33	212	829
Paper Mario: Sticker Star	197	61	136	197
Luigi's Mansion: Dark Moon	122	44	78	122
Mario Tennis Open	111	35	76	111
Wii				
Wii Sports	239	1	238	8,199
Mario Party 9	188	70	117	287
Mario Kart Wii	182	14	168	3,426
Wii Sports Resort	176	26	149	3,189
New Super Mario Bros. Wii	162	14	148	2,788
Super Mario Galaxy	105	0	104	1,172
Wii U				
Nintendo Land	260	36	224	260
New Super Mario Bros. U	215	55	160	215

[Note] Software sales units include the quantity bundled with hardware.

Nintendo 3DS and Wii U software sales units include their downloadable versions.

Foreign Currency Transaction Information

Consolidated Net Sales in Foreign Currencies

	FY3/2012				FY3/2013			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
USD	0.3 billion				0.2 billion			
	0.8 billion				0.7 billion			
	2.5 billion				2.3 billion			
	2.9 billion				2.6 billion			
Euro	0.3 billion				0.2 billion			
	0.7 billion				0.5 billion			
	1.7 billion				1.4 billion			
	2.0 billion				1.5 billion			

Non-Consolidated Purchases in U.S. Dollars

	FY3/2012				FY3/2013			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	0.5 billion				0.2 billion			
	1.3 billion				1.3 billion			
	2.4 billion				3.2 billion			
	2.8 billion				3.7 billion			

Average Exchange Rates

	FY3/2012				FY3/2013				yen
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
1 USD =	81.74				80.20				
	79.82				79.41				
	79.01				80.00				
	79.08				83.10				
1 Euro =	117.40				102.91				
	113.79				100.64				
	110.64				102.17				
	108.98				107.14				

Major Assets and Liabilities in Foreign Currencies Influenced by Exchange Rate Fluctuations (Non-Consolidated)

	million dollars/euros				
	FY3/2012	FY3/2013			
	3/31/2012	6/30/2012	9/30/2012	12/31/2012	3/31/2013
Cash and deposits (USD)	1,226	1,288	1,891	2,635	2,549
Accounts receivable-trade (USD)	295	95	694	1,472	477
Accounts payable-trade (USD)	312	318	941	1,529	374
Cash and deposits (Euro)	1,576	1,568	1,232	313	488
Accounts receivable-trade (Euro)	262	216	357	802	316

Exchange Rates

	yen				
	FY3/2012	FY3/2013			
	3/31/2012	6/30/2012	9/30/2012	12/31/2012	3/31/2013
1 USD =	82.19	79.31	77.60	86.58	94.05
1 Euro =	109.80	98.74	100.24	114.71	120.73

Launch Dates of Primary NINTENDO Products by Region (Apr. 2012~Mar. 2013)

		Nintendo 3DS		Wii U	
Region	(Category)	Title	Launch Date	Title	Launch Date
Japan	(Hardware)	Nintendo 3DS XL	7/28/2012	Wii U DELUXE SET	12/8/2012
				Wii U BASIC SET	12/8/2012
	(Software)	Fire Emblem Awakening	4/19/2012	New Super Mario Bros. U	12/8/2012
		Mario Tennis Open	5/24/2012	Nintendo Land	12/8/2012
		Culdcept®	6/28/2012	Game & Wario	3/28/2013
		Pocket Soccer League Calciobit	7/12/2012		
		New Super Mario Bros. 2	7/28/2012		
		Brain Age: Concentration Training	7/28/2012		
		Art Academy: Lessons for Everyone!	9/13/2012		
		Style Savvy: Trendsetters	9/27/2012		
		Animal Crossing: New Leaf	11/8/2012		
		Pokémon Mystery Dungeon: Gates to Infinity	11/23/2012		
		Paper Mario: Sticker Star	12/6/2012		
Luigi's Mansion: Dark Moon	3/20/2013				
The United States	(Hardware)	Nintendo 3DS XL	8/19/2012	Wii U DELUXE SET	11/18/2012
				Wii U BASIC SET	11/18/2012
	(Software)	Spirit Camera: The Cursed Memoir	4/13/2012	New Super Mario Bros. U	11/18/2012
		Mario Tennis Open	5/20/2012	NINJA GAIDEN 3: Razor's Edge*	11/18/2012
		New Super Mario Bros. 2	8/19/2012	Nintendo Land	11/18/2012
		Art Academy: Lessons for Everyone!	10/1/2012	SING PARTY	11/18/2012
		Crosswords Plus	10/1/2012	LEGO® City Undercover*	3/18/2013
		Style Savvy: Trendsetters	10/22/2012		
		Professor Layton and the Miracle Mask*	10/28/2012		
		Freakyforms Deluxe: Your Creations, Alive!	11/5/2012		
		Paper Mario: Sticker Star	11/11/2012		
		Fire Emblem Awakening	2/4/2013		
		Brain Age: Concentration Training	2/10/2013		
Pokémon Mystery Dungeon: Gates to Infinity	3/24/2013				
Luigi's Mansion: Dark Moon	3/24/2013				
Europe	(Hardware)	Nintendo 3DS XL	7/28/2012	Wii U PREMIUM PACK	11/30/2012
				Wii U BASIC PACK	11/30/2012
	(Software)	Mario Tennis Open	5/25/2012	New Super Mario Bros. U	11/30/2012
		Spirit Camera: The Cursed Memoir	6/29/2012	Nintendo Land	11/30/2012
		New Art Academy	7/28/2012	NINJA GAIDEN 3: Razor's Edge*	1/11/2013
		Freakyforms Deluxe: Your Creations, Alive!	7/28/2012	SING PARTY	1/18/2013
		New Super Mario Bros. 2	8/17/2012	LEGO® City Undercover*	3/28/2013
		Professor Layton and the Miracle Mask*	10/26/2012		
		Nintendo presents: New Style Boutique	11/16/2012		
		Paper Mario: Sticker Star	12/7/2012		
Luigi's Mansion 2	3/28/2013				
		Nintendo DS		Wii	
Region	(Category)	Title	Launch Date	Title	Launch Date
Japan	(Software)	Pokémon Black Version 2	6/23/2012	Mario Party 9	4/26/2012
		Pokémon White Version 2	6/23/2012	Project Zero 2: Wii Edition	6/28/2012
				Kirby's Dream Collection Special Edition	7/19/2012
				JUST DANCE Wii 2*	7/26/2012
				DRAGON QUEST X Online [Wii USB Memory Set]*	8/2/2012
The United States	(Software)	Pokémon Conquest*	6/18/2012	Xenoblade Chronicles	4/6/2012
		Pokémon Black Version 2	10/7/2012	Kirby's Dream Collection Special Edition	9/16/2012
		Pokémon White Version 2	10/7/2012		
Europe	(Hardware)			Wii mini	3/15/2013
	(Software)	Pokémon Conquest*	7/27/2012	Pandora's Tower	4/13/2012
		Learn with Pokémon: Typing Adventure	9/21/2012	Project Zero 2: Wii Edition	6/29/2012
		Pokémon Black Version 2	10/12/2012	Beat the Beat: Rhythm Paradise	7/6/2012
		Pokémon White Version 2	10/12/2012	Inazuma Eleven Strikers*	9/28/2012

Notes: Launch dates may be different within the United States and Europe regions depending on territories or countries.

*This title is licensed to be sold as a Nintendo product.

Launch Schedule of Primary NINTENDO Products by Region (Apr. 2013~)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Tomodachi Collection	4/18/13	Pokémon Scramble U**	4/24/13
		Donkey Kong Country Returns 3D	6/13/13	Pikmin 3	7/13/13
		Mario & Luigi: Dream Team	7/18/13	The Wonderful 101	Summer 2013
		Mario Golf: World Tour	Summer 2013	Wii Fit U	Summer 2013
		Pokémon X	Oct. 2013	Wii Party (temp.)	Summer 2013
		Pokémon Y	Oct. 2013	The Legend of Zelda: The Wind Waker	Fall 2013
		Daigassou Band Brothers Shinsaku	2013	Rayman® Legends*	2013
		Mario Party (temp.)	Winter 2013	Yarn Yoshi (temp.)	TBD
		The Legend of Zelda (temp.)	Early 2014	SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD
		Super Smash Bros. (temp.)	TBD	The Legend of Zelda (temp.)	TBD
		Yoshi's Island (temp.)	TBD	Super Smash Bros. (temp.)	TBD
				BAYONETTA 2	TBD
				A brand new title developed by MONOLITH SOFTWARE INC.	TBD
				Mario Kart (temp.)	TBD
		3D Mario (temp.)	TBD		
		LEGO® City Undercover*	TBD		
The United States	(Software)	LEGO® City Undercover: The Chase Begins*	4/21/13	Game & Wario	6/23/13
		Donkey Kong Country Returns 3D	5/24/13	Pikmin 3	8/4/13
		Animal Crossing: New Leaf	6/9/13	The Wonderful 101	Summer 2013
		Mario & Luigi: Dream Team	8/11/13	Wii Fit U	Summer 2013
		Mario Golf: World Tour	Summer 2013	Wii Party (temp.)	Summer 2013
		Pokémon X	Oct. 2013	The Legend of Zelda: The Wind Waker	Fall 2013
		Pokémon Y	Oct. 2013	Yarn Yoshi (temp.)	TBD
		The Legend of Zelda (temp.)	Holiday	SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD
		Mario Party (temp.)	This Winter	The Legend of Zelda (temp.)	TBD
		Professor Layton and the Azran Legacy*	2014	Super Smash Bros. (temp.)	TBD
		BRAVELY DEFAULT (temp.)*	2014	BAYONETTA 2	TBD
		Super Smash Bros. (temp.)	TBD	Mario Kart (temp.)	TBD
		Yoshi's Island (temp.)	TBD	A brand new title developed by MONOLITH SOFTWARE INC.	TBD
				3D Mario (temp.)	TBD
Europe	(Software)	Fire Emblem: Awakening	4/19/13	Game & Wario	Summer 2013
		LEGO® City Undercover: The Chase Begins*	4/26/13	Pikmin 3	Summer 2013
		Pokémon Mystery Dungeon: Gates to Infinity	5/17/13	The Wonderful 101	Summer 2013
		Donkey Kong Country Returns 3D	5/24/13	Wii Fit U	Summer 2013
		Animal Crossing: New Leaf	6/14/13	Wii Party (temp.)	Summer 2013
		Mario & Luigi: Dream Team Bros.	7/12/13	The Legend of Zelda: The Wind Waker	Fall 2013
		Mario Golf: World Tour	Summer 2013	Yarn Yoshi (temp.)	TBD
		Pokémon X	Oct. 2013	SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD
		Pokémon Y	Oct. 2013	The Legend of Zelda (temp.)	TBD
		Professor Layton and the Azran Legacy*	Later 2013	Super Smash Bros. (temp.)	TBD
		BRAVELY DEFAULT (temp.)*	Later 2013	BAYONETTA 2	TBD
		The Legend of Zelda (temp.)	End of 2013	Mario Kart (temp.)	TBD
		Mario Party (temp.)	This Winter	A brand new title developed by MONOLITH SOFTWARE INC.	TBD
		Super Smash Bros. (temp.)	TBD	3D Mario (temp.)	TBD
		Dr Kawashima's Devilish Brain Training: Can you stay focused?	TBD		
		Yoshi's Island (temp.)	TBD		

Notes: Launch dates and titles etc. are subject to change.

Launch dates may differ within the United States and Europe regions depending on territories or countries.

*This title is licensed to be sold as a Nintendo product.

**This title is released only in a downloadable format.

Upcoming Third-Party Software Lineup (extracts: Apr. 2013~)

Region	Nintendo 3DS		Wii U	
	Title	Publisher	Title	Publisher
Japan	GYAKUTEN SAIBAN 5	CAPCOM	BIOHAZARD REVELATIONS UNVEILED EDITION	CAPCOM
	MONSTER HUNTER 4	CAPCOM	F1 Race Stars Powered Up Edition	Codemasters
	Shin Megami Tensei IV	Index	Rabbids Land	Ubisoft
	Shin Sekaiju no Meikyu Millennium no Shojo	Index	Assassin's Creed4 Black Flag	Ubisoft
	Devil Survivor 2 Break Record	Index	INJUSTICE GODS AMONG US	Warner Entertainment Japan
	DANBALL-SENKI W SUPER-CUSTOM	LEVEL-5	Batman: Arkham Origins	Warner Entertainment Japan
	Youkai Watch	LEVEL-5		
	Toriko Gourmega Battle!	NAMCO BANDAI Games		
	Disney Magic Castle My Happy Life	NAMCO BANDAI Games		
GYROZETTER Wings of Albaross	SQUARE ENIX			
The United States	Fast & Furious: Showdown	Activision	Fast & Furious: Showdown	Activision
	Skylanders SWAP Force	Activision	Skylanders SWAP Force	Activision
	Shin Megami Tensei IV	ATLUS (Index Digital Media)	Resident Evil Revelations	Capcom
	Disney Planes: The Video Game	Disney Interactive	Disney Planes: The Video Game	Disney Interactive
	Disney Infinity	Disney Interactive	Disney Infinity	Disney Interactive
	Project X Zone	NAMCO BANDAI	DEUS EX: HUMAN REVOLUTION - DIRECTOR'S CUT	Square Enix
	LEGO Chima: Laval's Journey	Warner Bros. Interactive Entertainment	Assassin's Creed IV Black Flag	Ubisoft
	LEGO Marvel Super Heroes	Warner Bros. Interactive Entertainment	Watch_Dogs	Ubisoft
			Rayman Legends	Ubisoft
			Tom Clancy's Splinter Cell Blacklist	Ubisoft
Europe	Fast & Furious: Showdown	Activision	Fast & Furious: Showdown	Activision
	Skylanders SWAP Force	Activision	Skylanders SWAP Force	Activision
	Disney Planes: The Video Game	Disney Interactive	Resident Evil Revelations	CAPCOM
	Disney Infinity	Disney Interactive	Disney Planes: The Video Game	Disney Interactive
	Project X Zone	NAMCO BANDAI	Disney Infinity	Disney Interactive
	Turbo Super Stunt Squad	NAMCO BANDAI	Turbo Super Stunt Squad	NAMCO BANDAI
	Petz Seaside 3D	Ubisoft	DEUS EX: HUMAN REVOLUTION - DIRECTOR'S CUT	Square Enix
	Petz Countryside 3D	Ubisoft	Assassin's Creed IV Black Flag	Ubisoft
	LEGO Chima: Laval's Journey	Warner Bros. Interactive Entertainment	Watch_Dogs	Ubisoft
	LEGO Marvel Super Heroes	Warner Bros. Interactive Entertainment	The Smurfs 2	Ubisoft
		Rayman Legends	Ubisoft	
		Tom Clancy's Splinter Cell Blacklist	Ubisoft	
		LEGO Marvel Super Heroes	Warner Bros. Interactive Entertainment	
		LEGO Batman 2: DC Super Heroes	Warner Bros. Interactive Entertainment	

Notes: Software titles are based on the information as of April 24, 2013.
Launch schedules, software names etc. are subject to change.
Launch titles are listed by publisher alphabetically.

URL Reference

The URLs listed below include information such as earnings releases and other information which helps you to understand the Company's view and directions.

■ IR Information

<http://www.nintendo.co.jp/ir/en/index.html>

■ IR events

<http://www.nintendo.co.jp/ir/en/library/events/index.html>

IR Information > IR Library > IR Events

- Corporate Management Policy Briefing / Financial Results Briefing
(for the Nine Months Ended December 2012) (1/31/2013)
- Financial Results Briefing (for the Six Months Ended September 2012) (10/25/2012)
- 2012 E3 Analyst Q&A Session (6/6/2012)
- Past financial results briefings and other events

■ Stock Information

<http://www.nintendo.co.jp/ir/en/stock/index.html>

IR Information > Stock Information

- The 72nd Annual General Meeting of Shareholders Q & A (6/28/2012)
Stock Information > General Meeting of Shareholders > Q&A

■ Other information

- Nintendo Direct

(For the U.S. Market)

<http://www.nintendo.com/nintendo-direct/archive/04-17-2013/>

(For the European Market)

<http://www.nintendo.co.uk/Misc-/Nintendo-Direct/Latest-Nintendo-Direct/Nintendo-Direct-698557.html>

- Iwata Asks Links

Links to some of Nintendo's product websites that host "Iwata Asks," a series of interviews where our worldwide president asks the development staff to hear the background and history behind some of our projects

<http://www.nintendo.com/corp/iwataasks.jsp>

*Availability may change without notice.