



# ERP Cloud & On Site Setup

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Professional Services Consultant

ERP and Enterprise Applications Implementation

Business Process Management

End User Training



# ERP Cloud & On Site



Manufacturing

Distribution

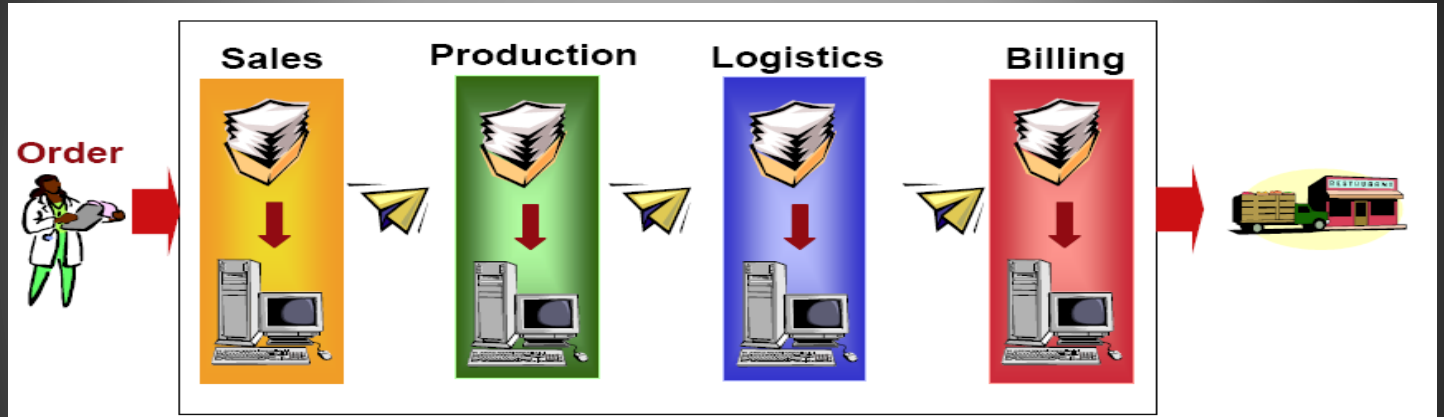
Hospitality

Retail Services

Healthcare

Education

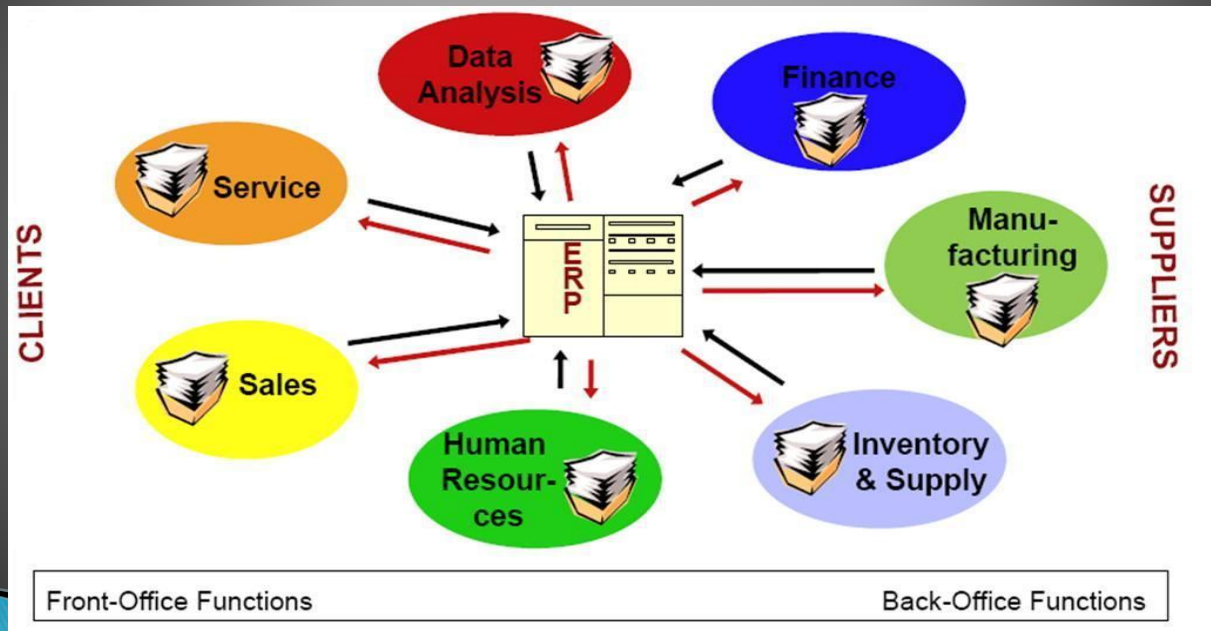
# BEFORE ERP



## Problems:

Delays, Lost Orders, Keying into different computer systems invites errors

# AFTER ERP



# Benefits of ERP Solution



# TOP BENEFITS OF IMPLEMENTING ERP SOFTWARE

## SECURITY & Regulatory Compliance

Keep data safe and regulated with built-in protections.



Eliminate redundant processes and tasks through automation.



## PRODUCTIVITY

## STREAMLINE Processes & Efficiency

Automate all business operations cross-departmentally.



## FOSTERS GROWTH

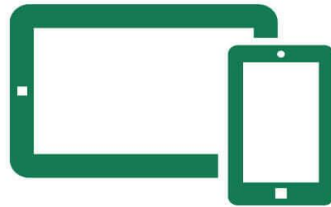


## Competition

Stay on top of technology solutions, ahead of your competition.



## Mobility and Flexibility



Work from home, your office, or anywhere with a mobile-friendly solution.

SAVE



MONEY!

## INTEGRATED INFORMATION

All customer and financial data, housed in one location.



Centralized data will bolster interdepartmental collaboration.

## Collaboration

## CUSTOMER SERVICE




Faster, more accurate access to customers' information and history.

## Forecasting



## & Reporting

# Benefits of ERP Solution ....

- ▶ Optimization of business processes.
  - ▶ Accurate and timely access to reliable information.
  - ▶ The ability to share information between all components of the organization.
  - ▶ Elimination of unnecessary operations and data.
  - ▶ Reduction of time and costs of litigation
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# Benefits of ERP Solution ....

- ▶ **COMPETITION**
- ▶ **EFFICIENCY**
- ▶ **FORECASTING**
- ▶ **COLLABORATION**
- ▶ **SCALABILITY**





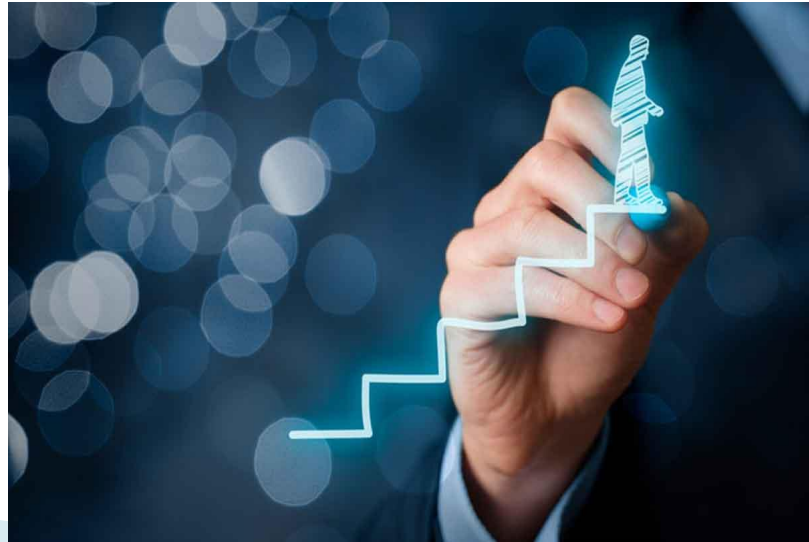
# Benefits of ERP Solution ....

- ▶ **INTEGRATED INFORMATION**
- ▶ **COST SAVINGS**
- ▶ **STREAMLINED PROCESSES**
- ▶ **MOBILITY**
- ▶ **REPORTING**



# Benefits of ERP Solution ....

- ▶ **PRODUCTIVITY**
- ▶ **REGULATORY COMPLIANCE**
- ▶ **FLEXIBILITY**
- ▶ **CUSTOMER SERVICE**
- ▶ **SECURITY**



# Challenges in ERP Implementation

## Advantages

- Drive standardization across the enterprise resulting in greater operational efficiencies
- Enables greater focus on strategic activities
- Potential for rapid deployment of technology
- Shared IT development costs
- Simplify IT technical footprint


## Challenges

- Organizational change impact
- Perception of setbacks
- Discipline to maximize ERP software investment
- Different implementation approach (solution driven vs. requirements driven)


# Enterprise Solution & Services Offered




# Software, ERP, CRM Consulting

- ▶ ERP Pre-Implementation Study
  - ▶ HRMS ERP Cloud Solutions
  - ▶ Custom Feature Development
  - ▶ ERP Software Selection (Cloud and On Demand)
  - ▶ ERP Implementation
  - ▶ ERP Staffing
  - ▶ ERP Project Management Oversight
  - ▶ ERP Project Recovery
  - ▶ CRM Implementation
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# Management Consulting

- ▶ Business Process Reengineering
  - ▶ Organizational Change Management
  - ▶ On-site ERP Training
  - ▶ IT and ERP Strategy
  - ▶ Project Feasibility Analysis
  - ▶ Infrastructure Consulting
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# Enterprise Solution

- ▶ Our Enterprise Solutions, based on ERPNEXT
  - ▶ HRMS Platform, streamlines your business operations across the entire life cycle,
    - create more visibility,
    - strengthen your grip on business and ultimately **enhances your profitability** across functions
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# Major Modules

- ▶ Human Resources Management (HRMS)
- ▶ Customer Relationship Management (CRM)
- ▶ Multiple Warehouse Management
- ▶ Point Of Sale (POS)
- ▶ Stocks Management
- ▶ Sales & Purchase
- ▶ Manufacturing
- ▶ Accounts & Finance
- ▶ Projects & Tasks Management
- ▶ Help Desk Management & Support Tickets
- ▶ Business Intelligence Dashboard & Reports
- ▶ Mobile Applications





# Major Modules

## CRM

Customer Relationship  
Management

## HRMS

Human Resource Management  
System

## Help Desk

Customer Support System

## Manufacturing

Production Efficiency Solution

## Accounting

Full Accounting & Payment  
Automation

## Dashboards

Performance Analytics

## Asset Management

Manage business assets  
efficiently

## Projects

Full Project  
Management Automation

## Distribution

Market outreach solution

# Major Modules

## Point Of Sale

Retail Engagement Solution

## Buying & Inventory

Procurement Process  
Automated

## Mobility

Push business through mobile  
apps

## Retail

Full Retail Automation Solution

## Business Intelligence

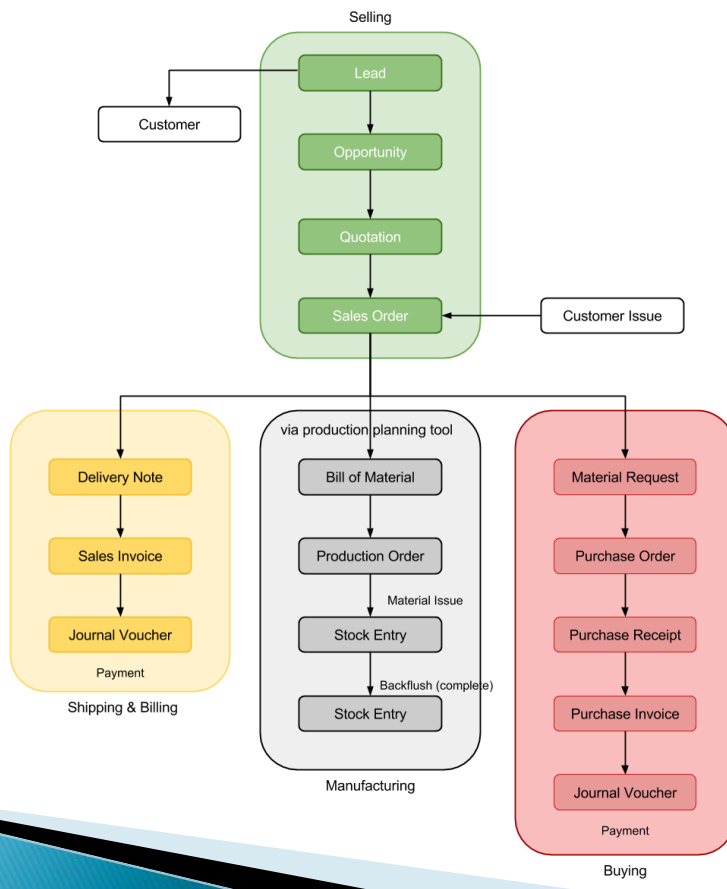
Report Analytics for better  
performance

## Integrations


Integrate with your other  
software ecosystem

# Workflow







# HR & Payroll

- ▶ Employees Records
  - ▶ Multiple Companies, Branches and Departments
  - ▶ Track attendance, Request Attendance, Attendance Import,
  - ▶ Allocate leaves, and manage leave applications.
  - ▶ Record and approve expense claims.
  - ▶ Generate monthly / Weekly/Quarterly payroll and integrate it with accounts.
  - ▶ Manage available positions and job applications.
  - ▶ Expense Claims, Expense Application and Petty Cash
  - ▶ Loan Management and application
  - ▶ Shift Management and allocation
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# Supply Chain Management (Buying & Inventory)

- ▶ Automatically raise material requests,
  - ▶ Send PO's to suppliers
  - ▶ Purchase receipts.
  - ▶ Track inventory levels per warehouse and make corrections on manual inspection.
  - ▶ Use batches and serial numbers,
  - ▶ Get stock valuation
  - ▶ Automated inventory accounting.
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# Manufacturing


- ▶ Plan your production and material requirements using production planning tool.
  - ▶ Make production schedule based on workstation availability.
  - ▶ Use hierarchical bill of materials and costing.
  - ▶ Sub-contract / outsource part of the manufacturing process and include its cost into the resulting products.
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# Accounting & Payments


- ▶ Bill your customers and record supplier's invoices.
  - ▶ Manage pre / post payments, track pending ones and provide credit notes.
  - ▶ Use different currencies, manage recurring invoices, and restrict approval based on amount.
  - ▶ Budget your purchases using monthly distribution of funds and cost centers.
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# Project Management

- ▶ Define and allocate tasks for projects and make time log entries for work done against tasks.
  - ▶ Track orders, invoices and inventory against projects, and bill your customers using time logs.
  - ▶ Timesheets
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# Customer relationship Management (CRM)

- ▶ Track opportunities
  - ▶ Prepare quotes
  - ▶ Record orders and shipments.
  - ▶ Communicate with customers via email, or newsletters.
  - ▶ Distribute commissions to sales partner or teams.
  - ▶ Apply pricing and discounts based on rules. Record warranty claims and their resolution.
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# Help Desk & Support


- ▶ Capture issues reported by
    - customers,
    - communicate via email,
    - assign tickets to your team and
    - track support status.
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# Mobile & Handheld Support


- ▶ All business functions will be accessible from mobile and handheld devices.




# Distribution

- ▶ Keep track of
    - inventory,
    - sales,
    - serial numbers, and batches across **locations** and **warehouses**.
  - ▶ Manage
    - billing,
    - expenses and
    - purchasing.
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# Retail Function

- ▶ Multi-store retail business can track
    - Inventory,
    - Sales,
    - Billing,
    - Warranties,
    - Returns and much more across all their stores.
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# Asset Management

- ▶ Asset category with all account descriptions
  - ▶ **Straight Line Method (SLM)** method,
    - depreciation reports,
    - depreciation forecast reports
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# Biometric Machine Integration

- ▶ Integration of Fingerprint Machine Data for automatic attendance
  - ▶ Attendance reports
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# BI Dashboards

- ▶ Master Documents Based Dashboards
  - Employees
  - Customers
  - Suppliers
  - Items
  - Projects



# Analytic Reporting

- ▶ Module wise analytic Reports
  - ▶ Built In Standard Reports
  - ▶ Custom Report Builder
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# Questions

