

EXECUTIVE SUMMARY

HIGHLIGHTS

- 769k editorial mentions accounts for 45% share of voice for Nike
- Potential reach increased 43%
- Nike's net tonality trended down but was overall positive



■ Editorial Mentions

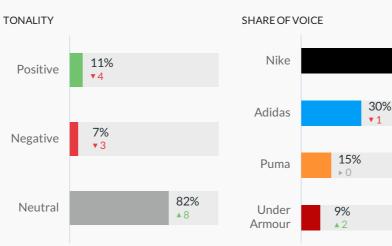
The number of appearances in articles

~ Potential Reach

Approximate number of article views you appeared in

Net Tonality Score

The net change (up or down) in sentiment over the time period



3T 43%

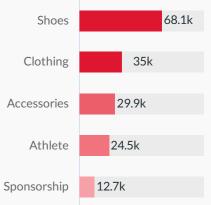
45%

v1

+4 •1



KEY MESSAGES



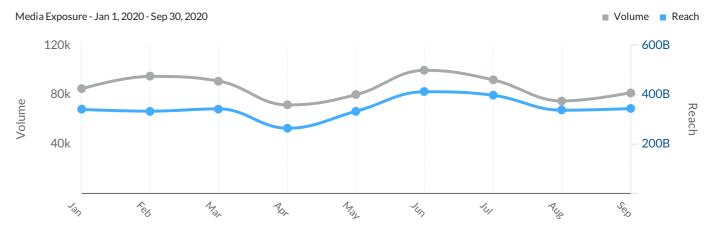
MEDIA EXPOSURE

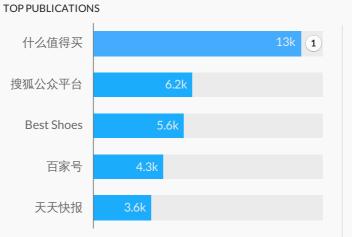
HIGHLIGHTS

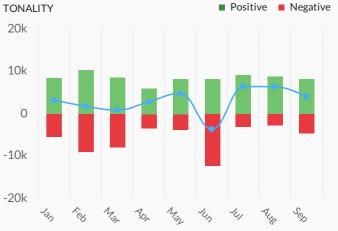
- 1 "什么值得买" overtook "今 日头条" as Top Publisher in this period
- Overall reach increased 43%
- "什么值得买" accounted for 18% of volume, followed by "搜 狐公众平台" with 8% share



Nike's exposure remained consistent







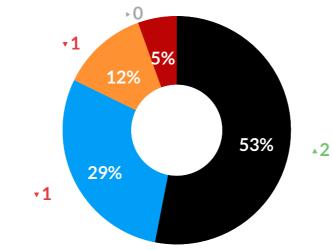
SHARE OF VOICE BY REACH

HIGHLIGHTS

• Nike accounted for a 53% share of the total reach

Nike's reach share increased 2 points

Share of Voice by Reach - Jan 1, 2020 - Sep 30, 2020



Nike	ЗТ
Adidas	2Т
Puma	715B
Under Armour	321B



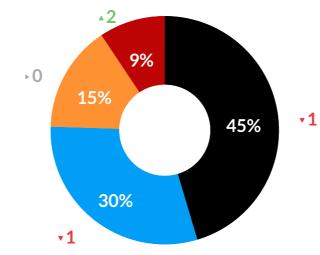
SHARE OF VOICE BY VOLUME

HIGHLIGHTS

• Nike accounted for a 45% share of the total mentions

Nike's volume share decreased 1 point

Share of Voice by Volume - Jan 1, 2020 - Sep 30, 2020



• Nike	769k
Adidas	510k
Puma	257k
Under Armour	158k



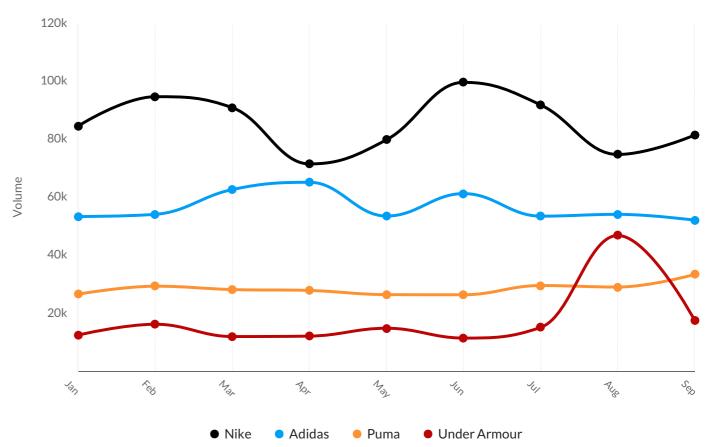
COMPETITIVE MEDIA EXPOSURE

HIGHLIGHTS

• August had the highest combined volume of 205k



Competitive Media Exposure - Jan 1, 2020 - Sep 30, 2020





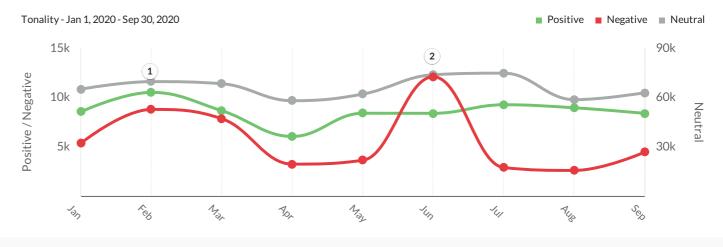


HIGHLIGHTS

- 1 February had the highest volume of 11k positive articles, rising 23%
- 2 June had the highest volume of 12k negative articles, rising 234%
- "Apple", with 236M reach, drove positive sentiment in an article titled "<u>As Pride goes</u> virtual, Apple Watch Pride Edition helps community and advocacy co..."



Nike's net tonality decreased 1 point



ARTICLES WITH MOST IMPACT



Apple | May 18

As Pride goes virtual, Apple Watch Pride Edition helps community and advocacy co...

FEATURE May 18, 2020 As Pride goes virtual, Apple Watch Pride Edition helps community and advocacy continue worldwide Like most high school se...

Reach 236M • Positive

CNN.com | Jun 1

The risks are piling up. How long can investors ignore them?

A version of this story first appeared in CNN Business' Before the Bell newsletter. Not a subscriber? You can sign up right here. London (CNN Business)US stocks have been on a tear since March even as...

Reach 205M • Negative

TOP ARTICLES

HIGHLIGHTS

- The top 4 articles combined for a total reach of 608M
- The sentiment was predominantly positive in the top articles with high reach

CNN.com had the largest reach of 205M

Top Articles - Jan 1, 2020 - Sep 30, 2020

CNN.com | Jun 11

Nike joins the companies making Juneteenth an annual paid holiday

New York (CNN Business)Nike is adding June 19, a holiday called Juneteenth, to its list of official, paid company holidays. New York (CNN Bu...

Reach 205M

Neutral

Money - MSN.com | Mar 15

Nike, Apple close US stores as retail chains weigh coronavirus options

The facade of a closed downtown Brooklyn Apple store in viewed, March 14, 2020, in New York, after the tech giant announced it is closing al...

Medium | Jun 9

Lessons from Nike on how to respond to major social and cultural events

Find that one thing that you believe in. Own it. Live it. Breathe it. Do it. Do it all the time and your fans will follow.

Reach 116M • Neutral



Forbes | Jun 8

Nike Signs Ada Hegerberg Away From Puma With 'Game Changer' Step Toward Equal Pay

Ada Hegerberg is the newest soccer superstar to join the Nike family. Aleksandra Szmigiel, Running Creatives Nike NKE wooe...

Reach 101M • Positive

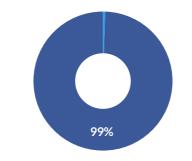
SOCIAL ECHO

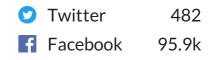
HIGHLIGHTS

 CBS News had the most popular article on social media with 58.1k shares

3 articles were shared 96.4k times on social media

Social Echo - Jan 1, 2020 - Sep 30, 2020





MOST SHARED ARTICLES



CBS News | Sep 18

Nike released a new Colin Kaepernick jersey marking four years since he took a knee. It sold out in less than a minute.

Nike's new all-black Colin Kaepernick jersey that commemorates four years since he first took a knee during the national anthem sold out in ...

Reach 31M • Neutral



TheBlaze | Sep 21

Black journalist calls BLM a 'Criminal\$ Justice Movement' that is nothing more than a 'cash grab' for athletes, Democrat...

Jason Whitlock is a rarity in sports journalism: He's willing to take on the sports business and challenge progressive groupthink. For examp...

Reach 5M

Neutral



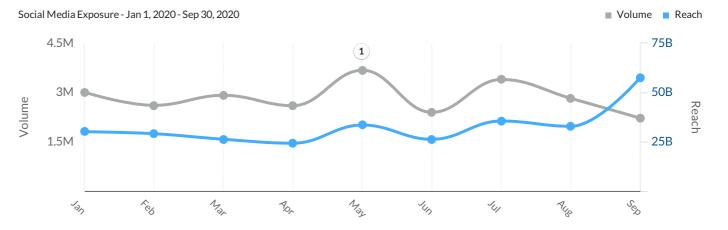


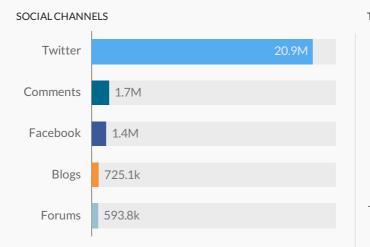
SOCIAL MEDIA EXPOSURE

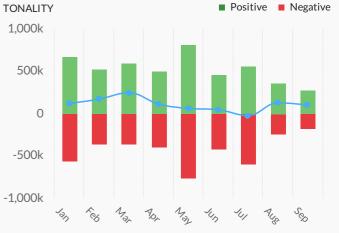
HIGHLIGHTS

- 1 Social volume peaked in May at 4M
- Twitter accounted for 82% of social volume, followed by Comments with 7% share

Nike's social exposure increased 187%







KEY MESSAGES

HIGHLIGHTS

- Nike had the most mentions with the key message "Shoes"
- Nike had the highest total volume across all key messages with 170k
- "Shoes" had the largest average mentions of all messages



"Shoes" was Nike's most mentioned key message

Key Messages - Jan 1, 2020 - Sep 30, 2020



WEBSITE IMPACTS

Powered by Google

HIGHLIGHTS

Website traffic was up tremendously over the last period.





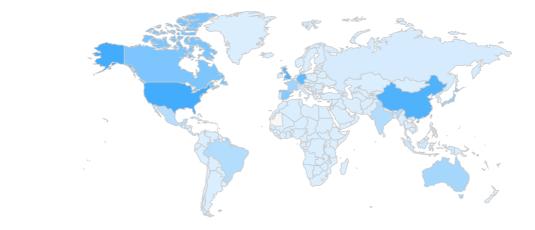
GEO PRESENCE

HIGHLIGHTS

- Nike was mentioned in 202 total countries in this time period
- The regions North America, East Asia, and Western Europe combined to cover 75% of the total volume in this time period



United States and China had the most global coverage



TOP COUNTRIES

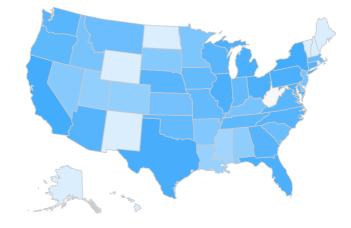
United States
Mainland China
10% ▲1
Whited Kingdom
7% ▲1
Germany
5% ▼1
I Canada
3% ►0

🗾 Spain	2% ► 0
• Japan	2% ► 0
Taiwan	2% ⊳ 0
France	2% ► 0
🚰 Australia	2% ⊳0

GEO PRESENCE

HIGHLIGHTS

New York and California had the most coverage



TOP STATES/REGIONS

New York	5% ⊳ 0
California	3% ⊳ 0
Texas	2% •2
Illinois	2% ⊳ 0
Florida	2% ⊳ 0

Ohio	2% ⊳0
Pennsylvania	2% ⊳0
Michigan	2% ⊳ 0
Maryland	1% ⊳0
Arizona	1% ⊳ 0



TOP INFLUENCERS

HIGHLIGHTS

- Associated Press, Cleveland.com, and Footwear News had the most representation among the top 25 Influencers
- The 3 most popular beats among the Influencers are Sporting news & events, Basketball, and Sports industry
- The top 3 Influencers accounted for 31% of the volume among the 25 highest Influencers



Larry Neumeister was the top influencer

Top Editorial Influencers by Volume - Jan 1, 2020 - Sep 30, 2020

Larry Neumeister Associated Press

Damian Troise Associated Press

Michael Balsamo Associated Press

Stephen Whyno Associated Press

Stan Choe Associated Press

Alex Veiga Associated Press

Alexandra Olson Associated Press

Anne D'Innocenzio Associated Press

Paul Hoynes The Plain Dealer

Alexander Cole HotNewHipHop

	Зk
1k	
1k	
1k	
990	
952	
894	
818	
704	
669	